

Suresh S

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Professional Experience

15 years of experience in industry (Financial Services, IT and Sales)

Academic Experience

June 2007 –till date

Assistant Professor – Systems and Chair Placements & Corporate Relation

Key Responsibilities

- Tie-up arrangements with Industries / Corporate of repute for Campus recruitment. Managing all the key recruiters as promoting the campus to new recruits across the country .
- Responsible for Recruitment, Selection, Placement, Performance of students and placing them for SIP program and getting them projects in corporates (Management students).
- Provide a range of relevant learning opportunities that support and develop students at different stages of their academics and enhance the competencies, make them industry-ready and provide the opportunities for placement at companies which they best fit in.
- Design and facilitate Training programs to students accordingly to the needs of industry. Consistently research and interact with the recruiters understand their expectations from prospective students and create an annual roadmap for training.
- Initiate the placement with a clear focus on the students of all the academic levels, contact and invite all levels of the companies for the campus recruitment drive.
- Arrange recruiters and internship provide meets to understand their pulse of the market yearly
- Provide comprehensive career improvement services including individual convincing, advising & counseling to students and with alumni;
- To maintain database of percentage of conversion of every stage of recruitment process and focus on improving the percentage of conversion consistently

Professional Membership

- Member of Analytics society of India, Bangalore
- President of B-School placement officers forum
- Member of CSI Chapter

PAPERS HANDLED

Information Technology For Managers	Management Information Systems
Knowledge Management	Relational Database Management Systems
Business Analytics and Business Intelligence	Data Mining And Data Ware Housing
Digital Analytics	E Business

Academics

Educational Qualification : MBA., M.SC (CS), PGDCA; M.PHIL (ENTR'SHIP); PH.D - PURSUING IN BIM, TRICHY

Key achievements

- Increased the number of recruiters list from **25 to 75** in a span of eight years
- Steadily increased the avg CTC of the campus from **2.5 LPA to 4.5 LPA** in a span of five years
- Tied up with more than **250** corporates for Summer Internship program